

Itemised Expenditure Summary for Financial Year Ended 30 June 2023

Annual Members' Meetings Notice

Mercer Super Trust (MST)
Mercer Portfolio Service Superannuation Plan (MPSSP)

7 March 2024

As amended 15 May 2024

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Section 1

Introduction

The Annual Member's Meeting Notice provided a Short Form Expenditure summary. Itemised details for each of the expenditure in the Short Form Expenditure summary are provided in this document.

Short Form Expenditure Summary

Expense Category	MST Total (\$)	MPSSP Total (\$)
Aggregate remuneration expenditure	644,718	33,932
Aggregate political donations	Nil	Nil
Aggregate promotion, marketing or sponsorship expenditure	9,669,468	2,646,088*
Aggregate industrial body payments	Nil	Nil
Aggregate related party payments	172,233,487	8,033,629

* Previously reported as nil

Notes to the short form expenditure summary

The way aggregate expenditure is displayed is defined in the regulations; some expenditure is required to be disclosed in multiple categories. The total amounts should not be read as representing wholly separate expenditure.

Section 2

Remuneration Expenditure

Remuneration expenditure relates to the aggregate of Mercer Superannuation (Australia) Limited (MSAL) Directors' remuneration relating to the Mercer Super Trust (MST) and Mercer Portfolio Service Superannuation Plan (MPSSP). For further details relating to this expenditure, please see the Governance Statement's for the [MST](#) and [MPSSP](#). The Governance Statement contains Directors' remuneration information relation to MSAL's financial year 31 December 2022.

Section 3

Promotion, Marketing or Sponsorship Expenditure

MST

Recipient	FY22/23 Amount (\$)	Contract Term	Total Contract Payments (\$)
Virgin Money Financial Services Pty Ltd	2,881,840	10 years from December 2016	35.6m
Kogan Australia Pty Ltd	6,051	August 2019 to June 2024	24,000
Mercer Outsourcing (Australia) Pty Ltd	2,100,000	5 years to January 2026	14.2m
Mercer Outsourcing (Australia) Pty Ltd	4,226,100	August 2022 to December 2025	18m
Virgin Money Financial Services Pty Ltd	400,000	Invoice only	-
Christian Schools Australia Limited	36,000	Invoice only	-
IVE Group Australia Pty Ltd	8,500	Invoice only	-
Prezzee Pty Ltd	1,363	Invoice only	-
Fandata Pty Ltd	2,714	Invoice only	-
The Emerge Foundation	3,950	Invoice only	-
Women in Super	1,200	Invoice only	-
Australian Racing Christian Charity Inc	1,750	Invoice only	-
Total	9,669,468		

Promotion, Marketing and Sponsorship expenditure includes design, production and distribution of MST marketing or educational materials, advertising development and media costs as well as payments to our distribution partners. Expenditure in this category helps to promote and grow the MST. The MST's size and scale enables access to investment opportunities and helps keep fees as low as possible for MST members. Estimates are used in the calculation of this expenditure and the total contract payments. The estimates are based on assumptions which in our view are reasonable having regard to latest available information as at the date of this Notice.

MPSSP

Recipient	FY22/23 Amount (\$)	Contract Term	Total Contract Payments (\$)
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Mercer Financial Advice (Australia) Pty Ltd	2,646,088*	July 2018 to June 2023	15.3m
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* Previously reported as nil

Promotion, Marketing and Sponsorship expenditure includes marketing and distribution of the MPSSP. Estimates are used in the calculation of this expenditure and the total contract payments. The estimates are based on assumptions which in our view are reasonable having regard to latest available information as at the date of this Notice. The contract with Mercer Financial Advice (Australia) Pty Ltd was for an initial 5-year term from 1 July 2018. Under the contract, the Agreement has automatically extended until terminated by either party within 60 days.

Section 4

Related Party Payments

MST

Related Entity	MST (\$)
Mercer Superannuation (Australia) Limited	2,238,517
Mercer (Australia) Pty Ltd	1,277,836
Mercer Outsourcing (Australia) Pty Ltd	75,793,398
Mercer Investments (Australia) Ltd	73,585,826
Mercer Financial Advice (Australia) Pty Ltd	1,080,039
Mercer Consulting (Australia) Pty Ltd	3,621,196
Advance Asset Management Limited	14,636,675
Total	172,233,487

Related party payments occur when payments are made to Mercer related entities for the provision of services for the MST. These include payments for implemented consulting costs, the management and administration of the MST, actuarial and claims advisory services, financial advice and distribution services and other member services. The above payments from the MST are initially made to Mercer Superannuation (Australia) Limited before being paid to the Mercer entity disclosed in the table.

MPSSP

Related Entity	MPSSP (\$)
Mercer Superannuation (Australia) Limited	401,681
Mercer Financial Advice (Australia) Pty Ltd	7,631,948
Total	8,033,629

Related party payments occur when payments are made to Mercer related entities for the provision of services for MPSSP. These include payments for investment consulting services, the management and administration of the MPSSP, claims advisory services, financial advice and distribution services and other member services. The above payments from the MPSSP are initially made to Mercer Superannuation (Australia) Limited before being paid to the Mercer entity disclosed in the table.