

Mercer Super Trust Annual Report



Your Annual Report from the Mercer Super Trust consists of up to three parts:

Part one - The Mercer Super Trust 2021 Annual Report - which contains a general update on the Mercer Super Trust and tells you about the changes that have been made to the Mercer Super Trust during the year to 30 June 2021. These changes may have an impact on your super now and in the future so it's important that you carefully read the section entitled 'Changes to the Mercer Super Trust' to see how this applies to you.

Part two - This Investment Options Details booklet – which contains information relating to the investment options available in the Corporate Superannuation Division (CSD) and Allocated Pension Division (APD). This includes investment performance, asset allocation and Indirect Cost Ratios for these investment options for the year ended 30 June 2021.

Part three – A 2021 Supplementary Annual Report – which is supplied to members where there is additional information specific to their plan which is required to be reported for the year ended 30 June 2021.

All parts should be read in conjunction and kept together for future reference. A reference to this Annual Report means parts one, two and three collectively unless the context requires otherwise.

The Mercer Super Trust comprises a CSD, APD and a Retail Division.

For members of the Retail Division, not all sections of this Annual Report may be relevant to you. In particular, there are no investment options available in TAL Super and the investment options in Virgin Money Super, Kogan Super and Mercer Easy - Newcastle are different to those referred to in this Investment Options Details booklet. Members of Virgin Money Super, Kogan Super and Mercer Easy - Newcastle should also refer to their 2021 Supplementary Annual Report for specific details about their plan including investment options.

If you are a member of the following plans ARC Super Plan, Nine Super Plan, Ford Employees Superannuation Plan, Ford Management Superannuation Plan, Mercer Tailored Super Plan or Mercer Tailored Super - myChoice, you have other investment options in addition to those referred to in this Investment Options Details booklet and you should refer to your 2021 Supplementary Annual Report for specific details about your plan's investment options.

Mercer Superannuation (Australia) Limited (MSAL)
ABN 79 004 717 533 Australian Financial Services
Licence #235906 is the trustee of the Mercer Super Trust
ABN 19 905 422 981. MSAL is responsible for the contents of
this Investment Options Details booklet and is the issuer of it.
In this Investment Options Details booklet, MSAL is called
trustee, we or us.

Investment returns

How investment returns are calculated

Single year and compound returns are calculated assuming that \$1.00 is invested at the start of the relevant period and that no further amounts are invested over the period.

Returns are based on exit prices and allow for the deduction of tax (where applicable) and investment fees including indirect costs (but not administration fees or other fees).

Compound returns are calculated as the geometric average of annual returns, being the annual rate of compound interest that is equivalent to the actual total return over the relevant five or ten year period.

How we calculate Mercer Super Trust investment earnings

Super contributions and rollovers made to the Mercer Super Trust purchase units in each investment option. Unit prices are generally calculated daily (except weekends and Melbourne public holidays) and fluctuate according to the investment performance of the individual investment options.

The number of units that your investment can purchase depends on the unit price at the relevant time. For example, if you contributed \$1,000 and the unit price was \$2.00 at that time, then 500 units would be purchased.

Units are also redeemed when the fund needs to make super payouts or pay fees, taxes and other expenses.

If you have unitised benefits, the value of your payout at any time is the number of units you have, multiplied by their exit price at that time. Your latest member statement shows you how many units you have, the exit price and their value.

If you are a CSD member who has defined benefits, your payout will be calculated according to a formula. Generally, the rate of earnings credited to your defined benefit accounts, other than any additional accounts you may have (where investment choice is available), is worked out after taking into account the plan's full investment earnings and after making allowance for expenses and tax on investment earnings. Your latest member statement shows the rate credited to your defined benefit accounts.

Please note that for some investment options, the prices at which units are bought can differ from the price at which they are redeemed.

Allocation of investment earnings

The net investment earnings of the Mercer Super Trust investment options are allocated to members through changes in the unit price of the investment options.

You should carefully consider the risks of each of the options before making any investment decisions. You should be aware that investment returns can be volatile and the value of your investments may increase or decrease. You should not rely on past performance as an indicator of the future performance of any of the investment options.

You can obtain up to date returns for your plan's investment options (excluding the Mercer Direct investment option) in the *Mercer Super Trust Monthly Report* at **mercersuper.com** (sign in using your personal log-in) and go to the Documents section or call the Helpline.

We strongly recommend that you speak to a licensed, or appropriately authorised, financial adviser before making any decision about your super.

About your investment options in detail

The following plans have different or additional investment options to those set out in the Investment Options Details booklet:

- ARC Super
- · Virgin Money Super
- · Kogan Super
- Mercer Easy Newcastle
- · Nine Super Plan
- Ford Employees Superannuation Plan
- Ford Management Superannuation Plan
- Mercer Tailored Super Plan
- Mercer Tailored Super myChoice

Members of these plans should also refer to their 2021 Supplementary Annual Report for further details about any different or additional investment options available to them.

There are no investment options available in TAL Super.

The following notes apply to the information set out in the investment options in detail section of this document.

Investment Performance

- N/A indicates that the investment option was not operating for the full period.
- The investment returns shown in this Investment Options Details booklet do not take into account the unique characteristics that apply to each member (such as timing of cashflows). As a result, the actual returns applying to a particular member may vary from the investment returns shown.
- Past performance should not be relied upon as an indicator of future performance.
- The performance information contained in this
 Investment Options Details booklet is up to date at
 the time of its preparation. You can obtain updated
 performance information at mercersuper.com
 (sign in using your personal log-in) and going to the
 Investments section, or by calling the Helpline. We can
 send you a copy of the updated information, free of
 charge, on request.
- 1 year returns have been calculated differently compared to the returns shown in your annual member benefit statement.
- Five and ten year performance figures are calculated on a percentage per annum basis.

Indirect Cost Ratio

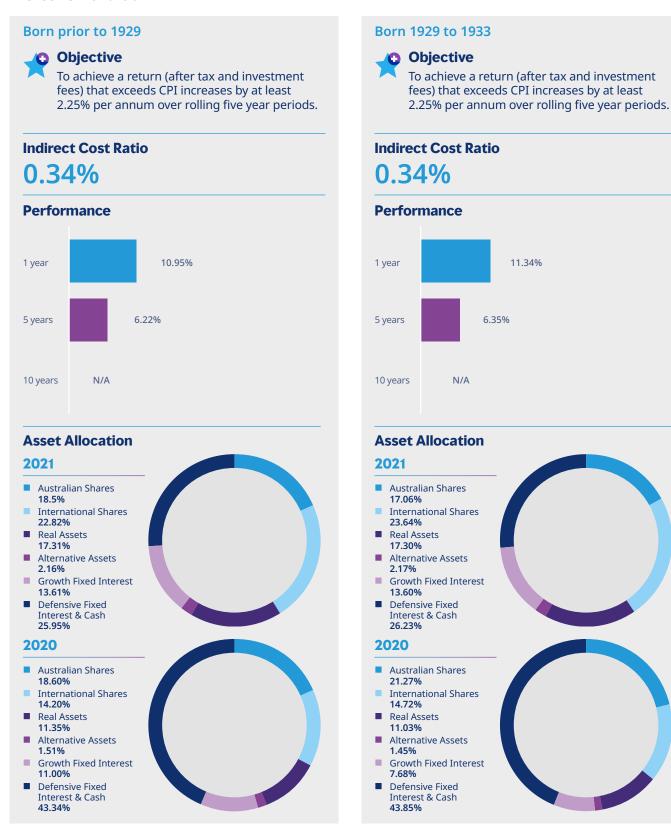
The indirect cost ratios (ICRs) are for the year ending 30 June 2021 and are based on the actual information available and/or reasonable estimates for the period as at the date of this Investment Options Details booklet. Where an investment option (or a Path within the Mercer SmartPath Investment option) has not been in operation for the full year to 30 June 2021 an annualised ICR has been provided. The ICRs may vary from year to year. The ICR consists of indirect costs (including but not limited to, performance related fees, investment fees for direct property and infrastructure managers, any expense allowance charged by external investment trusts or managers, the net explicit transactional and operational costs and Over the Counter Derivative costs used for either hedging and non-hedging purposes) incurred by the underlying investment vehicles of the Mercer Super Trust.

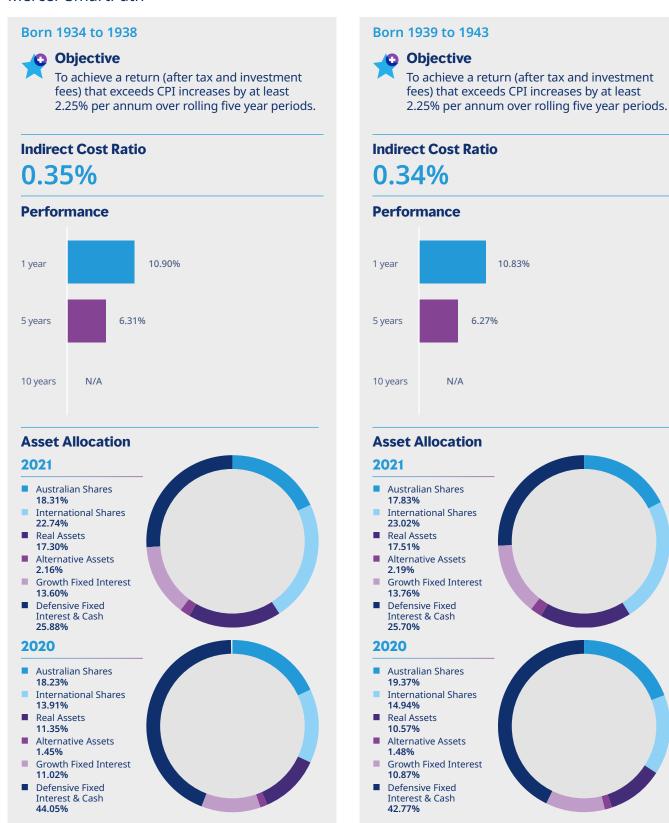
Asset Allocation

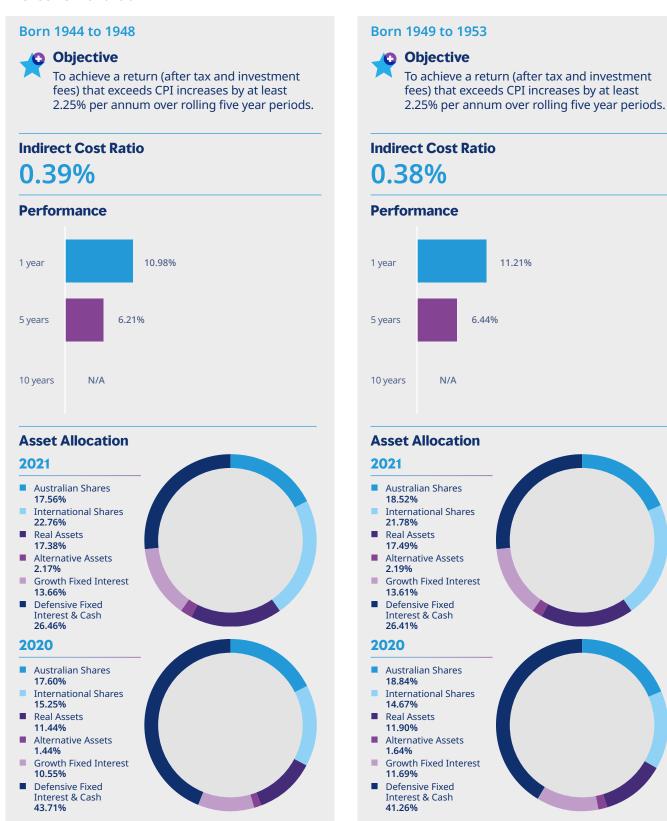
N/A means that either the investment option was not open for investment or there were no monies invested in it as at 30 June of the relevant year.

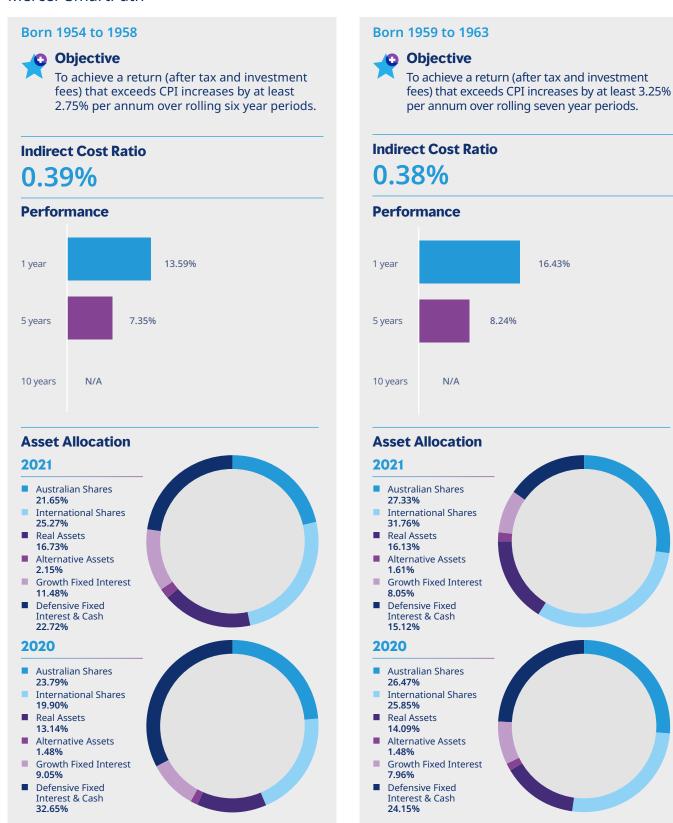
Expense allowance

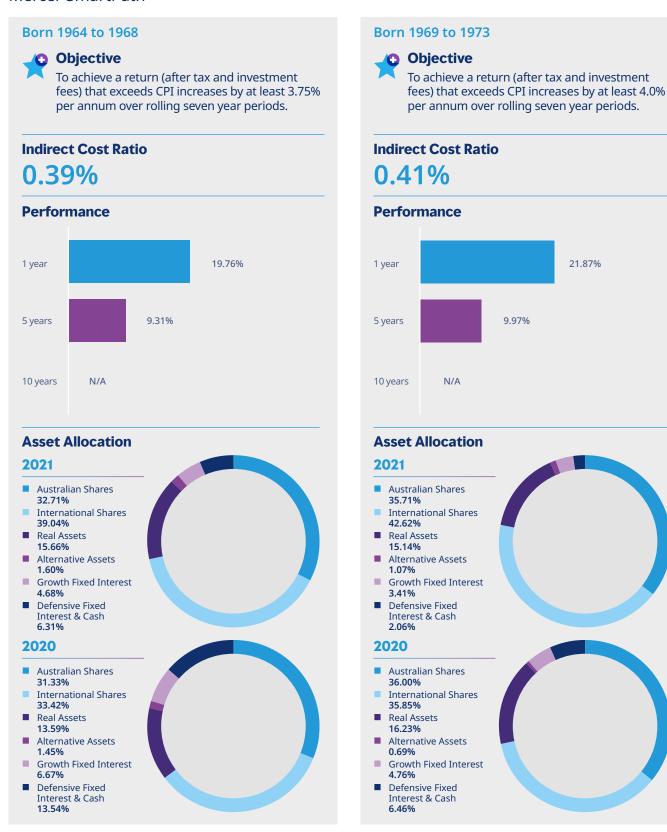
For each of the investment options listed in the following section, the expense allowance charged for the period 1 July 2020 to 30 June 2021 was 0.058%.





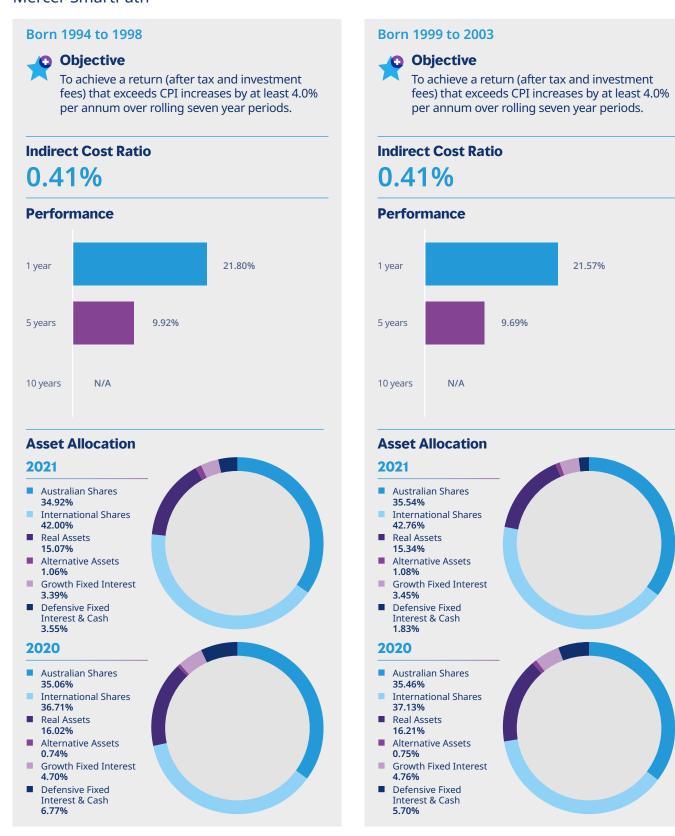


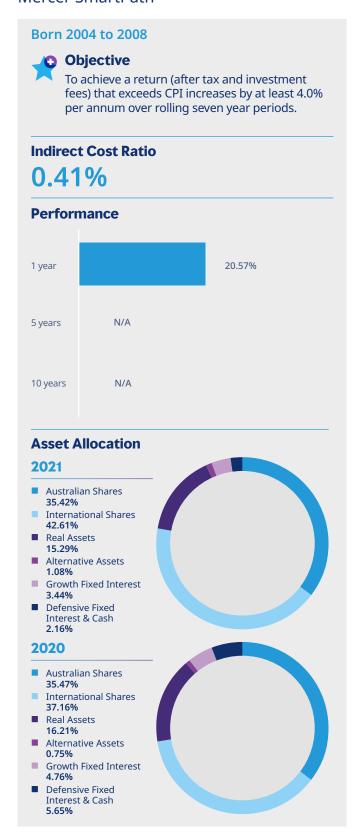


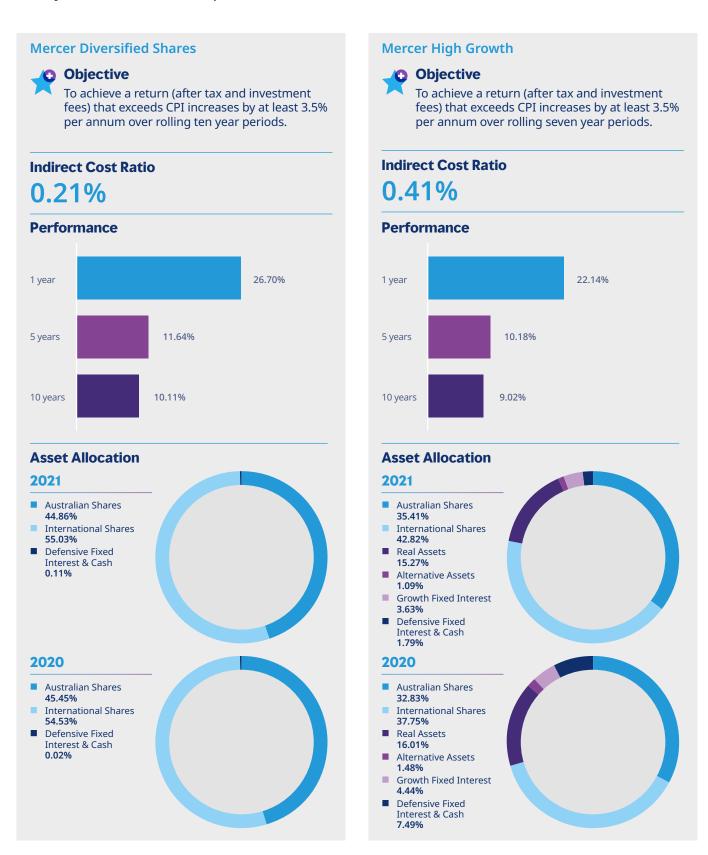


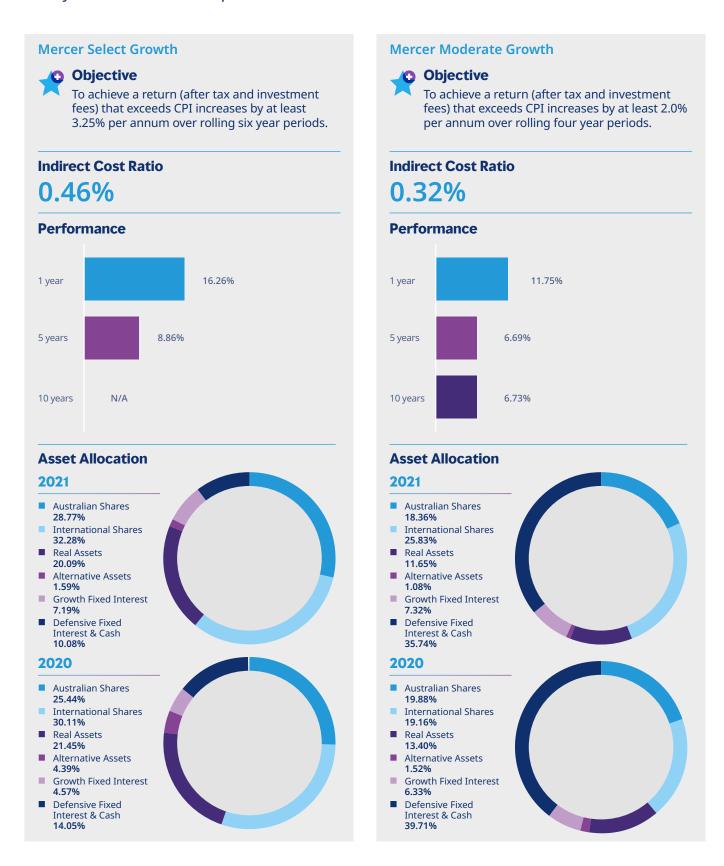


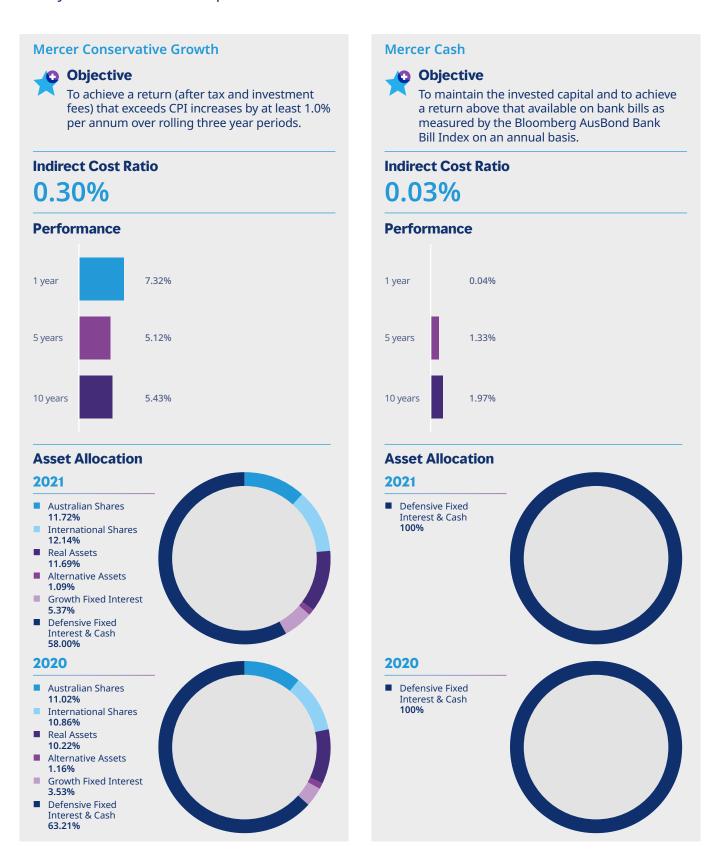


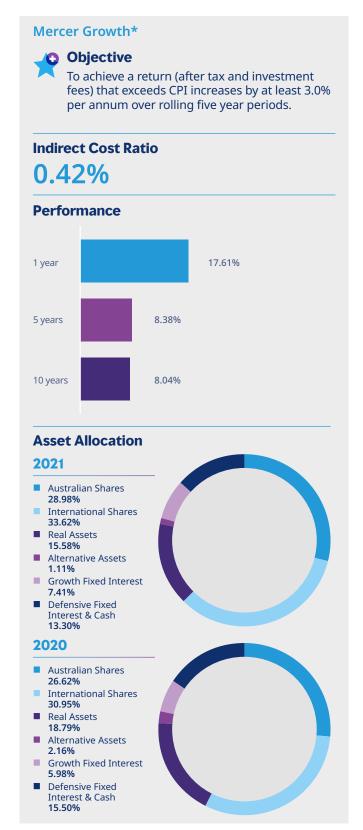




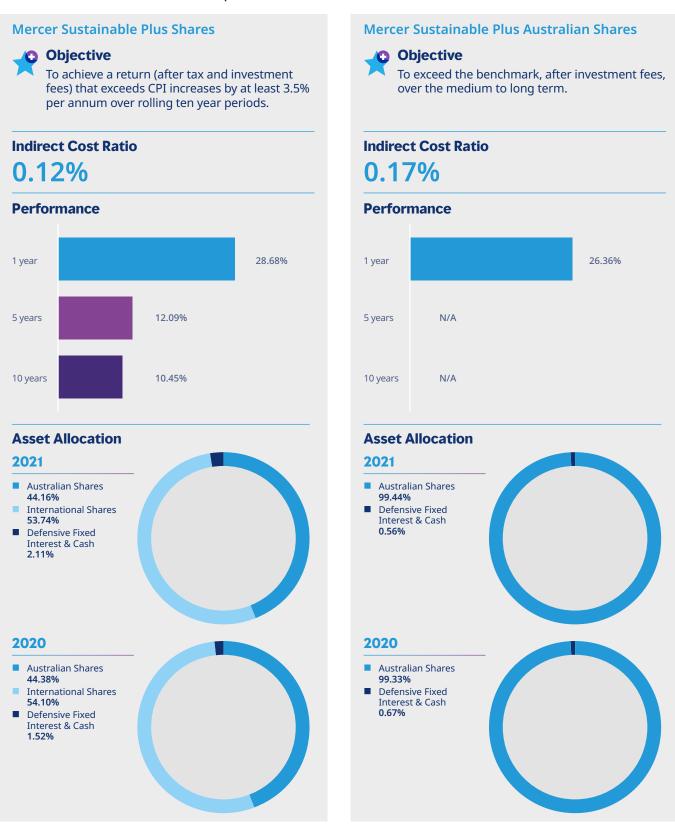




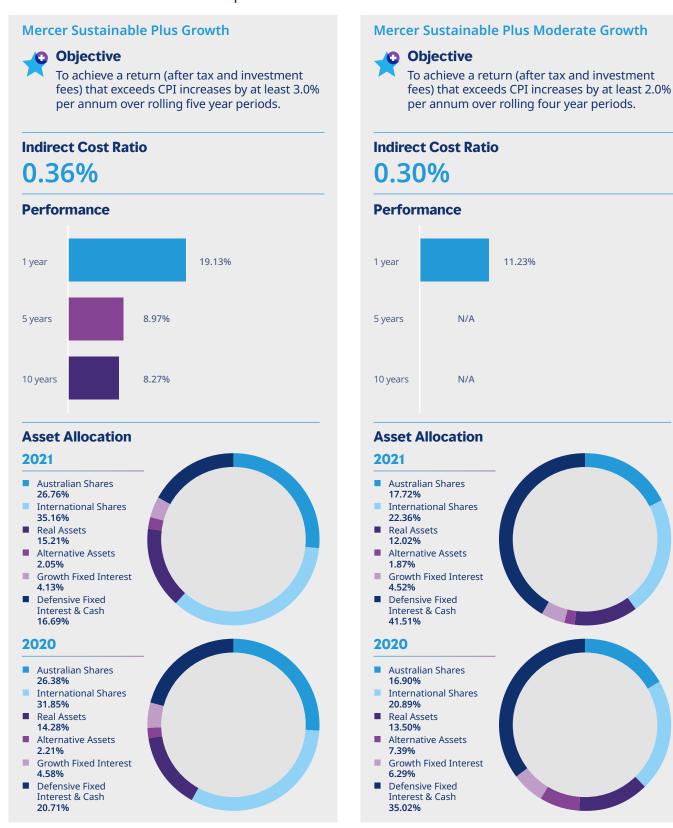




^{*}Not available to all members.









Select-Your-Own investment options Mercer Sector



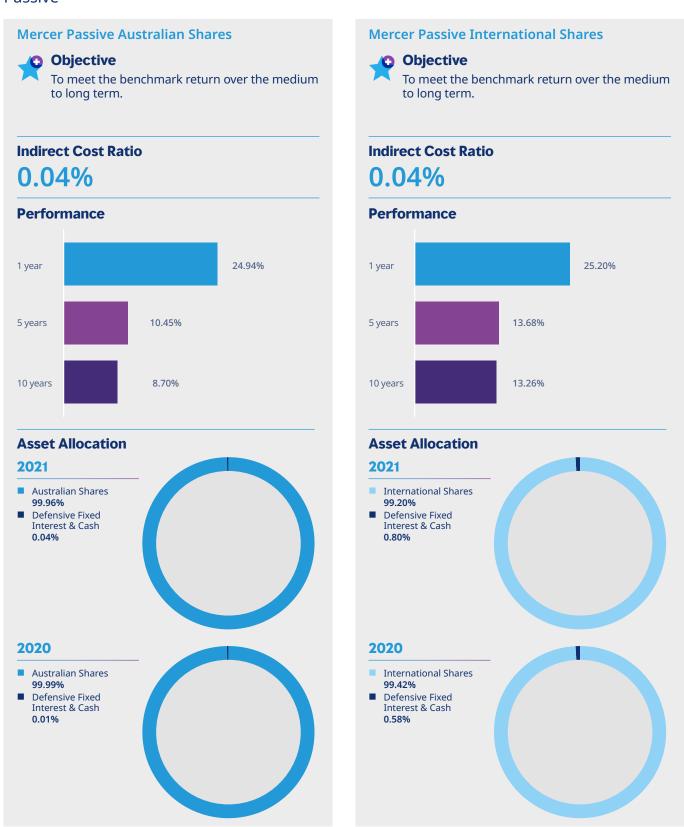
Select-Your-Own investment options Mercer Sector



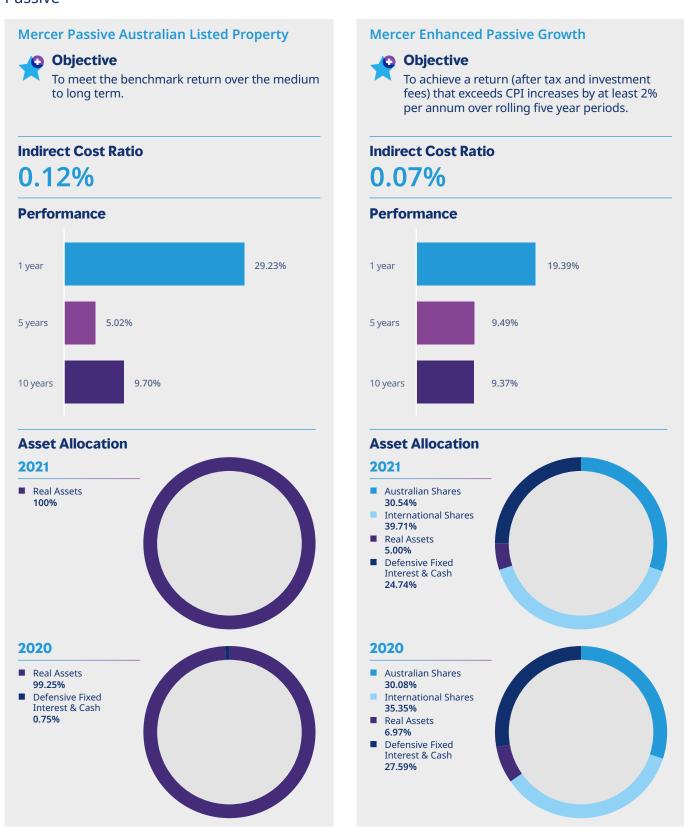
Select-Your-Own investment options Mercer Sector



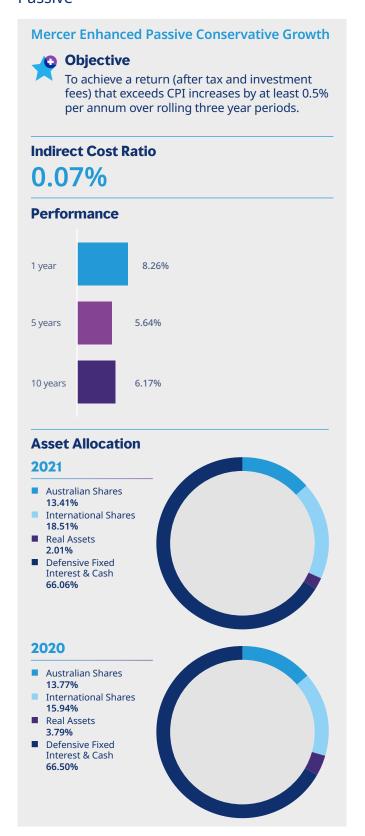
Select-Your-Own investment options Passive



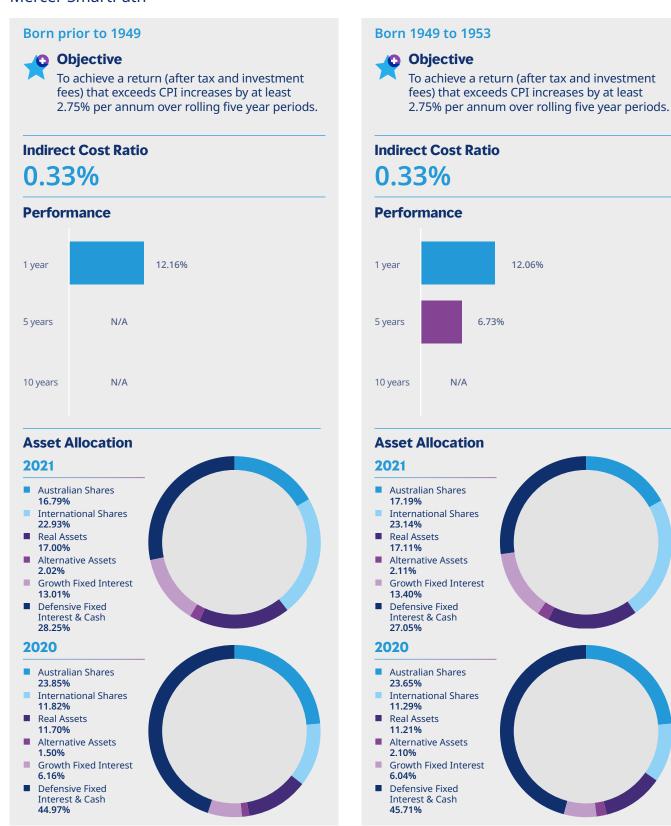
Select-Your-Own investment options Passive



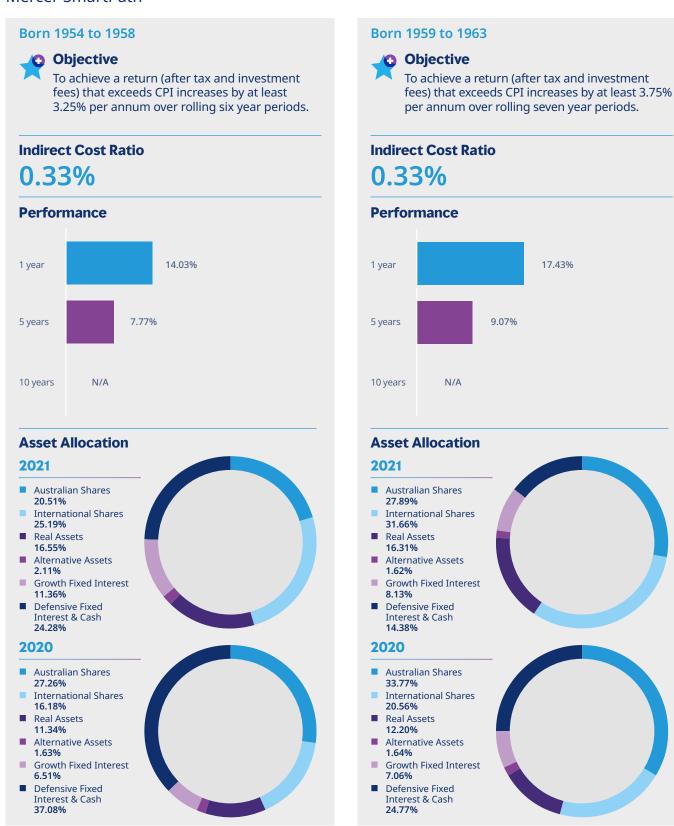
Select-Your-Own investment options Passive

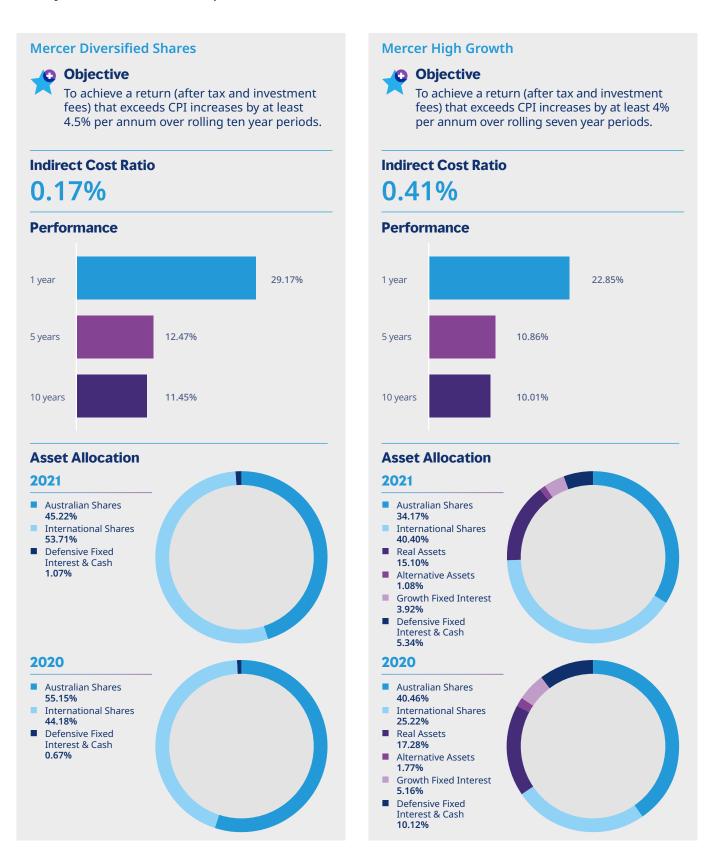


Ready-made investment options (Tax free) Mercer SmartPath

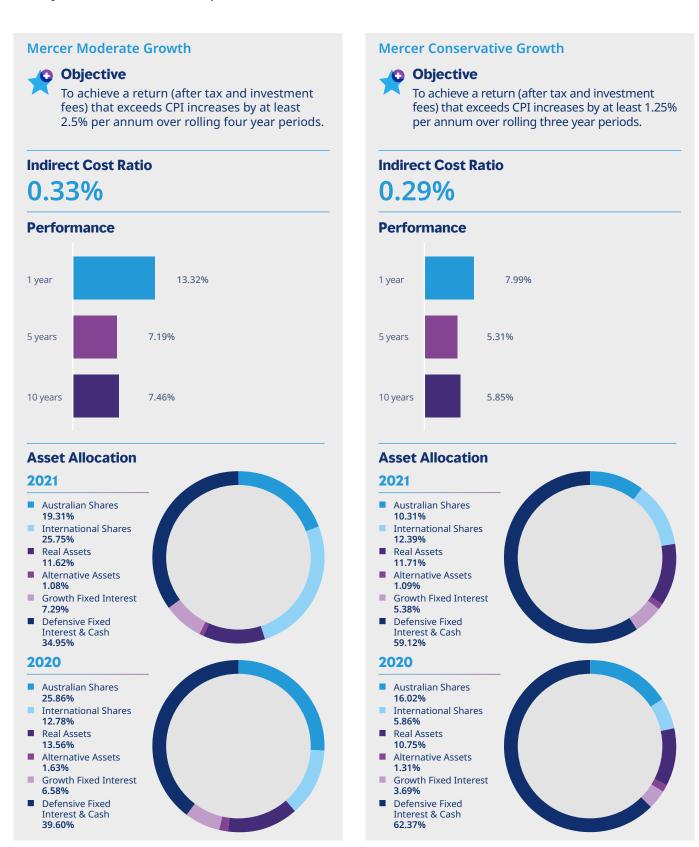


Ready-made investment options (Tax free) Mercer SmartPath











Select-Your-Own investment options (Tax free) Sustainable Plus investment options

Mercer Sustainable Plus Shares Objective To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 4.5% per annum over rolling ten year periods. **Indirect Cost Ratio** 0.12% **Performance** 31.50% 1 year 13.31% 5 years 11.73% 10 years **Asset Allocation** 2021 Australian Shares 45.15% **International Shares** 52.88% Defensive Fixed Interest & Cash 1.96% 2020 Australian Shares 54.83% **International Shares** 44.59% Defensive Fixed Interest & Cash 0.59%

Mercer Sustainable Plus Australian Shares



Objective

To exceed the benchmark, after investment fees, over the medium to long term.

Indirect Cost Ratio

The investment option did not hold any assets at 30 June 2021.

Performance

The investment option did not have a continuous investment for the past 12 months.

Asset Allocation

2021

The investment option did not hold any assets at 30 June 2021.

2020

The investment option did not hold any assets at 30 June 2020.

Select-Your-Own investment options (Tax free) Sustainable Plus investment options

Mercer Sustainable Plus Global Shares



Objective

To exceed the benchmark by 1.5% per annum (before investment fees) over rolling five year periods

Indirect Cost Ratio

0.09%

Performance

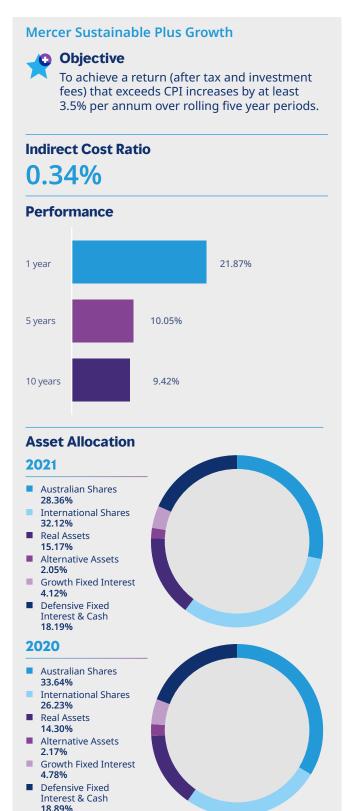
The investment option did not have a continuous investment for the past 12 months.

Asset Allocation 2021

- International Shares99.50%Defensive Fixed
- Interest & Cash 0.50%

2020

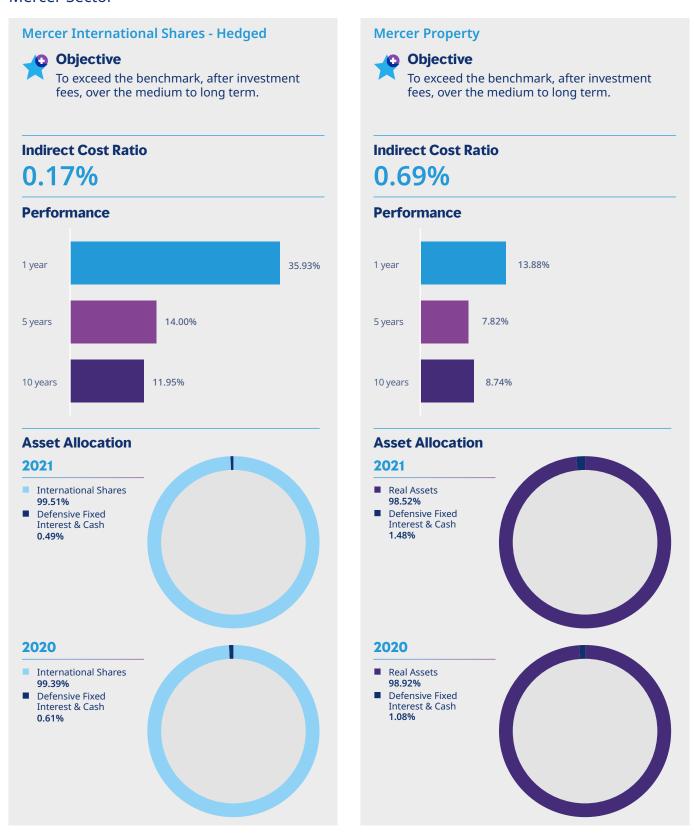
The investment option did not hold any assets at 30 June 2020.



Select-Your-Own investment options (Tax free) Mercer Sector



Select-Your-Own investment options (Tax free) Mercer Sector



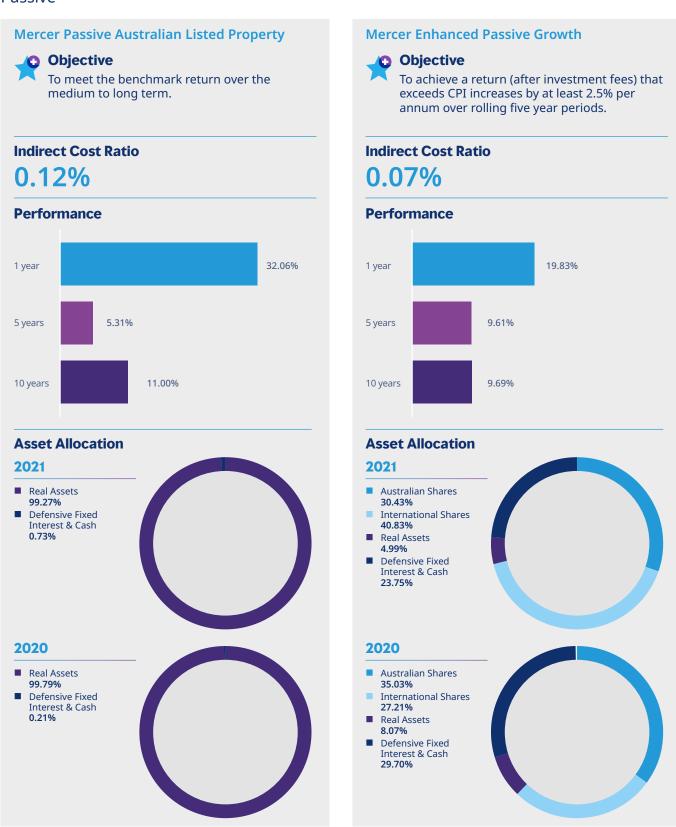
Select-Your-Own investment options (Tax free) Mercer Sector



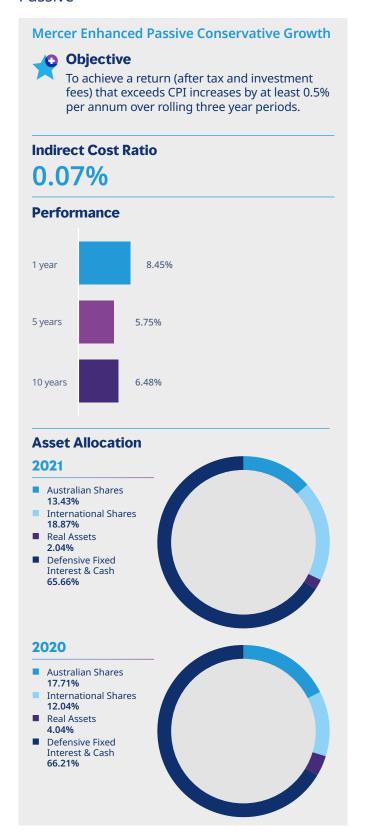
Select-Your-Own investment options (Tax free) Passive



Select-Your-Own investment options (Tax free) Passive



Select-Your-Own investment options (Tax free) Passive



Ready-made investment options (Taxed)*

Taxed Mercer SmartPath *These options are only available to Transition to Retirement Allocated Pension members who are not eligible for untaxed earnings



Ready-made investment options (Taxed)*

*These options are only available to Transition to Retirement Allocated Pension members who are not eligible for untaxed earnings

Taxed Mercer Diversified Shares Taxed Mercer High Growth Objective **Objective** To achieve a return (after tax and investment To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 3.5% fees) that exceeds CPI increases by at least 3.5% per annum over rolling ten year periods. per annum over rolling seven year periods. **Indirect Cost Ratio Indirect Cost Ratio** 0.20% 0.40% **Performance Performance** 21.14% 25.75% 1 year 1 year N/A N/A 5 years 5 vears 10 years N/A 10 years N/A **Asset Allocation Asset Allocation** 2021 2021 Australian Shares **Australian Shares** 44.45% 31.52% **International Shares International Shares** 55.11% 43.56% Defensive Fixed **Real Assets** Interest & Cash 15.23% 0.43% **Alternative Assets** 1.15% **Growth Fixed Interest** 4.13% Defensive Fixed Interest & Cash 2020 2020 **Australian Shares Australian Shares** 42.86% 32.07% **International Shares International Shares** 35.85% 52.45% Defensive Fixed Real Assets Interest & Cash 17.40% 4.68% **Alternative Assets** 3.05% **Growth Fixed Interest** 4.60% **Defensive Fixed** Interest & Cash 7.02%

Ready-made investment options (Taxed)*

*These options are only available to Transition to Retirement Allocated Pension members who are not eligible for untaxed earnings

Taxed Mercer Select Growth



Objective

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 3.25% per annum over rolling six year periods.

Indirect Cost Ratio

0.46%

Performance

The investment option did not have a continuous investment for the past 12 months.

Asset Allocation

2021

- Australian Shares 26.80%
- International Shares 30.43%
- Real Assets 19.94%
- Alternative Assets1.59%
- Growth Fixed Interest 7.23%
- Defensive Fixed Interest & Cash 14.01%

2020

The investment option did not hold any assets at 30 June 2020.

Taxed Mercer Moderate Growth



Objective

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 2.0% per annum over rolling four year periods.

Indirect Cost Ratio

0.32%

Performance



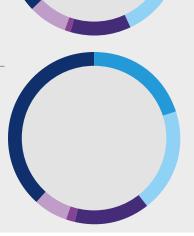
Asset Allocation

2021

- Australian Shares 18.21%
- International Shares 25.07%
- Real Assets 11.32%
- Alternative Assets1.06%
- Growth Fixed Interest 7.17%
- Defensive Fixed Interest & Cash 37.17%

2020

- Australian Shares 20.27%
- International Shares 19.41%
- Real Assets
- Alternative Assets1.73%
- Growth Fixed Interest6.53%
- Defensive Fixed Interest & Cash 38.07%



Ready-made investment options (Taxed)*

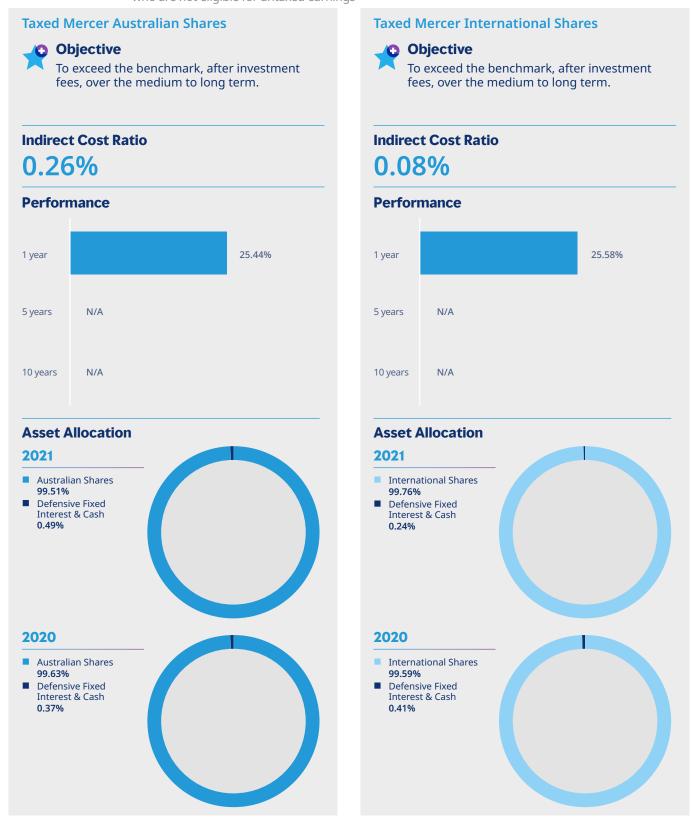
*These options are only available to Transition to Retirement Allocated Pension members who are not eligible for untaxed earnings

Taxed Mercer Conservative Growth Objective To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 1.0% per annum over rolling three year periods. **Indirect Cost Ratio** 0.29% **Performance** 7.01% 1 year N/A 5 years 10 years N/A **Asset Allocation** 2021 Australian Shares 10.67% **International Shares** 12.92% Real Assets 11.66% **Alternative Assets** 1.16% **Growth Fixed Interest** 5.59% Defensive Fixed Interest & Cash 58.01% 2020 **Australian Shares** 10.96% International Shares 12.21% Real Assets 11.19% Alternative Assets 1.43% **Growth Fixed Interest** 3.98% **Defensive Fixed** Interest & Cash 60.23%

Taxed Mercer Cash Objective To maintain the invested capital and to achieve a return above that available on bank bills as measured by the Bloomberg AusBond Bank Bill Index on an annual basis. **Indirect Cost Ratio** 0.03% **Performance** -0.25% 1 year N/A 5 vears 10 years N/A **Asset Allocation** 2021 Defensive Fixed Interest & Cash 100% 2020 **Defensive Fixed** Interest & Cash 100%

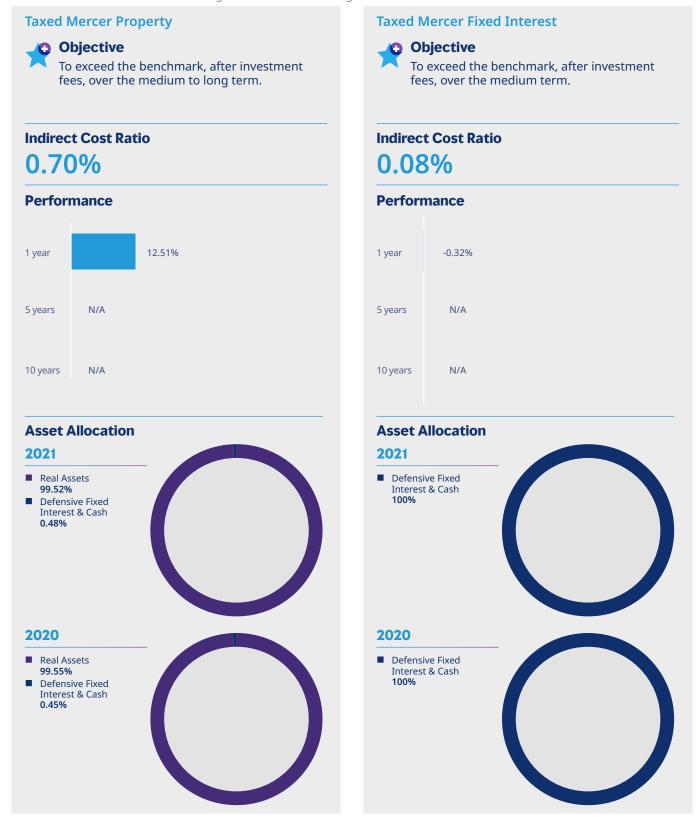
Select-Your-Own investment options (Taxed)*

Mercer Sector *These options are only available to Transition to Retirement Allocated Pension members who are not eligible for untaxed earnings



Select-Your-Own investment options (Taxed)*

Mercer Sector *These options are only available to Transition to Retirement Allocated Pension members who are not eligible for untaxed earnings



Select-Your-Own investment options (Taxed)*

Enhanced Passive

*These options are only available to Transition to Retirement Allocated Pension members who are not eligible for untaxed earnings



Mercer Direct

Corporate Superannuation Division and Allocated Pension Division (tax free)

Investing in the Mercer Direct investment option is different from the other investment options available in the Mercer Super Trust. Because you choose your own investments, your portfolio is likely to be unique. With this greater degree of control comes a greater responsibility to understand the nature of your investments and their ability to generate your intended return and satisfy your desired level of risk.

The investment objectives below are general in nature and offered as a guide to the way investments of this type will typically behave. The characteristics of your chosen investments may be quite different and you or your financial adviser will need to research your individual investments.

You can refer to Investment Profiles available on the Mercer Direct section of the secure website^ and the PDS for Exchange Traded Funds (ETFs), which are available on the ETF provider's website, as well as any other sources.

The information provided in Investment Profiles is from a third party source and the trustee does not endorse the contents. While we believe the profiles are reliable, the trustee accepts no responsibility for any errors or omissions.

^ The Mercer Direct section of the secure member website allows you to transact and includes information that you will need to monitor and manage your Mercer Direct investments.

Investment objectives

Shares

To provide long-term capital growth with some income.

FTF

To provide market performance, before fees and charges, of a particular group of assets.

Term Deposits

To provide an income stream with a very low risk of capital loss.

Indirect Cost Ratio

0.00%



