

# How to estimate your insurance costs – Corporate Category

Effective Date: 1 November 2025

## 1. Estimating the cost of your insurance

The following sections contain the information used to estimate the amounts insured and the cost of your insurance cover for members moving from Mercer SmartSuper Plan – Employer section to Mercer Business Super – Corporate category.

## 2. Death only and Total and Permanent Disablement (TPD) cover premium rates

Table 1 shows the annual premium rate (cost) for every \$1,000 insured of Death cover or TPD cover. These premium rates are used to calculate the cost of Tailored cover (see section 3 below). These premium rates include stamp duty and an insurance administration fee of 10.76% (inclusive of GST).

**Table 1: Death cover and TPD cover premium rates**

Age	Death only cover		TPD cover	
	Male	Female	Male	Female
14	0.1921	0.0917	0.0754	0.0541
15	0.1921	0.0917	0.0754	0.0541
16	0.2229	0.1031	0.0754	0.0541
17	0.2387	0.1063	0.1003	0.0720
18	0.2339	0.1278	0.1381	0.0991
19	0.3072	0.1466	0.1381	0.0991
20	0.3190	0.1466	0.1381	0.0991
21	0.3307	0.1466	0.1258	0.0900
22	0.3321	0.1420	0.1258	0.0900
23	0.3106	0.1328	0.1133	0.0811
24	0.3101	0.1282	0.1130	0.0811
25	0.2881	0.1192	0.1130	0.0811
26	0.2982	0.1429	0.1133	0.0811
27	0.3168	0.1787	0.1132	0.0900
28	0.3268	0.2144	0.1253	0.1000
29	0.3269	0.2322	0.1253	0.1000
30	0.3548	0.2692	0.1236	0.1101
31	0.3675	0.2788	0.1233	0.1150
32	0.3675	0.2788	0.1356	0.1321
33	0.3675	0.2788	0.1622	0.1559
34	0.3928	0.2981	0.1747	0.1680
35	0.3928	0.2981	0.1873	0.1801
36	0.4054	0.3078	0.2260	0.2160
37	0.4435	0.3367	0.2512	0.2400
38	0.4562	0.3463	0.2886	0.2760
39	0.4941	0.3751	0.3139	0.3000
40	0.5564	0.4091	0.3512	0.3094
41	0.5945	0.4370	0.4141	0.3647

Age	Death only cover		TPD cover	
	Male	Female	Male	Female
42	0.6703	0.4928	0.4392	0.3869
43	0.7210	0.5299	0.5268	0.4642
44	0.7286	0.5671	0.5665	0.5304
45	0.8167	0.6229	0.6837	0.6299
46	0.9112	0.6880	0.8131	0.7293
47	0.9923	0.7493	0.9637	0.8466
48	1.0783	0.8140	1.1015	0.9676
49	1.1762	0.8879	1.2624	1.0758
50	1.2915	0.9751	1.2952	1.1037
51	1.4102	1.0647	1.4395	1.2267
52	1.4859	1.1217	1.6758	1.4280
53	1.5769	1.2446	1.8394	1.6386
54	1.7325	1.3671	2.1270	1.8949
55	1.9323	1.5250	2.4764	2.2062
56	2.0562	1.7002	2.7561	2.5723
57	2.1806	1.8931	3.0826	3.0209
58	2.4329	2.1122	3.6008	3.5285
59	2.6575	2.3073	4.1361	4.0533
60	2.7169	2.3589	4.3405	4.2535
61	2.8631	2.4857	4.7682	4.6727
62	3.1744	2.7560	5.4863	5.3763
63	3.5422	3.0752	6.1600	6.0365
64	3.9148	3.3989	7.0274	6.8866
65	4.2601	3.6986	7.5422	7.3910
66	4.6257	4.0160	8.0863	7.9242
67	4.9950	4.3366	8.6149	8.4420
68	5.4130	4.6995	9.1829	8.9988
69	5.8469	5.0762	9.7707	9.5747
70	N/A	N/A	N/A	N/A

### 3. How to calculate the cost of Death only or Death and TPD cover - Tailored Cover

The following sections provide the ways to calculate your amounts insured for Death only, or Death and TPD cover including:

- A fixed insurance amount,
- A design that is based on your Income such as a multiple of your Income, or a percentage of your Income by your age to retirement, or
- A fixed weekly premium amount.

#### How to calculate the cost of Tailored Death only or Death and TPD cover

Unless you pay a fixed weekly premium amount, the annual cost of your cover is the amount insured divided by 1,000. This is then multiplied by your Plan Rating Factor (PRF<sup>1</sup>) and the premium rate (cost) that applies to your age and gender as shown in Table 1 above. To get the monthly cost, divide the annual cost by 12.

<sup>1</sup> Refer to your cover letter attached with your Changes to your super notice or Mercer Super Welcome letter to find out what your PRF will be or contact the Helpline for assistance.

**Example calculations – Tailored cover****Male age 34 with \$200,000 Death only cover**

Amount insured	Death cover = \$200,000
Annual premium rates from Table 1	Death cover = \$0.3928
Your plan rating factor (PRF)	= 1.0
Annual Cost	Death cover = $(\$200,000 \div 1,000) \times \text{rate of } \$0.3928 \times \text{PRF of } 1.0$ = \$78.56
Monthly Cost	= $\$78.56 \div 12$ = \$6.55

**Female age 45, with \$300,000 Death and \$200,000 TPD cover**

Amount	Death cover = \$300,000 TPD cover = \$200,000
Annual premium rates from Table 1	Death cover = \$0.6229 TPD cover = \$0.6299
Your plan rating factor (PRF)	= 0.9
Annual cost	Death cover = $(\$300,000 \div 1,000) \times \text{PRF of } 0.9 \times \text{rate of } \$0.6229 = \$168.18$ TPD cover = $(\$200,000 \div 1,000) \times \text{PRF of } 0.9 \times \text{rate of } \$0.6299 = \$113.38$ Death and TPD cover = $\$168.18 + \$113.38 = \$281.56$
Monthly Cost	= $\$281.56 \div 12$ = \$23.46

**How to calculate your amount insured if you have a Fixed Weekly Premium Benefit Design**

The amount insured is calculated from the amount you pay annually (your fixed weekly premium amount multiplied by 52) multiplied by 1,000. This amount is then divided by a number equal to your PRF multiplied by the premium rate (cost) that applies to your cover type, age and gender from Table 1.

**Example calculations – Fixed Weekly Premium****Female age 37, with a fixed weekly premium of \$2.70 for Death and TPD cover**

Annual Premium	= $\$2.70 \times 52$ = \$140.40
Annual premium rate from Table 1	Death cover = \$0.3367 TPD cover = \$0.2400 Death and TPD cover = $\$0.3367 + \$0.2400 = \$0.5767$
Your plan rating factor (PRF)	= 1.1
Amount Insured	= $(1,000 \times 140.40) \div (\text{rate of } 0.5767 \times \text{PRF of } 1.1)$ = \$221,322

**Male age 47, with a fixed weekly premium of \$5.00 for Death only cover**

Annual Premium	= $\$5.00 \times 52$ = \$260.00
Annual premium rate from Table 1	= \$0.9923
Your plan rating factor (PRF)	= 1.0
Amount Insured	= $(1,000 \times 260.00) \div (\text{rate of } 0.9923 \times \text{PRF of } 1.0)$ = \$262,018

## 4. Income Protection (IP) cover premium rates

Table 2 shows the annual premium rate (cost) for every \$1,000 insured for IP cover. The premium rates include stamp duty and an insurance administration fee of 10.76% (inclusive of GST).

**Table 2: IP cover premium rates**

Age	2-Year Benefit Period 90 days		To Age 65 Benefit Period 90 Days	
	Male	Female	Male	Female
14	0.4240	0.5133	2.6349	3.2852
15	0.4240	0.5133	2.6349	3.2852
16	0.4316	0.5223	2.6349	3.2852
17	0.4316	0.5223	2.6901	3.3543
18	0.4389	0.5312	2.7730	3.4575
19	0.4389	0.5312	2.8466	3.5494
20	0.4389	0.5312	2.9206	3.6412
21	0.4389	0.5312	2.9020	3.6185
22	0.4316	0.5223	2.8652	3.5724
23	0.4240	0.5133	2.7915	3.4806
24	0.4167	0.5044	2.8284	3.5266
25	0.4240	0.5133	2.8652	3.5724
26	0.4167	0.5044	2.9020	3.6185
27	0.4167	0.5044	2.9664	3.6987
28	0.4167	0.5044	3.0587	3.8137
29	0.4316	0.5223	3.0587	3.8137
30	0.4389	0.5312	3.1875	3.9745
31	0.4463	0.5404	3.3442	4.1697
32	0.4762	0.5765	3.5929	4.4800
33	0.4985	0.6034	3.7496	4.6751
34	0.5208	0.6304	3.9984	4.9853
35	0.5729	0.6935	4.5511	5.6745
36	0.6324	0.7653	4.9473	6.1682
37	0.6992	0.8464	5.5645	6.9380
38	0.7588	0.9186	6.0988	7.6043
39	0.8331	1.0086	6.8266	8.5117
40	0.8852	1.0715	7.4899	9.3388
41	0.9893	1.1977	8.2362	10.2691
42	1.0712	1.2968	8.9825	11.1995
43	1.1753	1.4230	9.9218	12.3712
44	1.2795	1.5489	11.3865	14.1972
45	1.4134	1.7109	12.6628	15.7885
46	1.5547	1.8819	14.2288	17.7410

Age	2-Year Benefit Period 90 days		To Age 65 Benefit Period 90 Days	
	Male	Female	Male	Female
47	1.7109	2.0711	15.9129	19.8409
48	1.8893	2.2873	17.7740	22.1612
49	2.0872	2.4588	19.6049	23.6858
50	2.3059	2.6431	21.6245	25.3153
51	2.5473	2.8413	23.8521	27.0569
52	2.8140	3.0542	26.3093	28.9182
53	3.1086	3.2831	29.0195	30.9076
54	3.4343	3.5292	32.0090	33.0339
55	3.7939	3.7939	35.3065	35.3065
56	4.1359	4.1359	35.5782	35.5782
57	4.5153	4.5153	35.7694	35.7694
58	4.9467	4.9467	35.7302	35.7302
59	5.4525	5.4525	35.0620	35.0620
60	6.0254	6.0254	31.8897	31.8897
61	6.6874	6.6874	29.7555	29.7555
62	7.4533	7.4533	26.2397	26.2397
63	6.9849	6.9849	21.1168	21.1168
64	3.8457	3.8457	9.1137	9.1137
65	N/A	N/A	N/A	N/A

Table 3: IP cover Waiting Period factors

	2-year Benefit Period	To Age 65 Benefit Period
30 days	2.70	2.02
60 days	1.82	1.47
90 days	1.00	1.00

### How to calculate the cost of IP cover

The annual cost is the amount insured, multiplied by your PRF<sup>2</sup>, the premium rate based on your age and gender from table 2 and the Waiting Period factor that applies to your IP cover from table 3. To get the monthly cost, divide the annual cost by 12.

#### Example calculations – IP cover

##### Male age 40, earning \$85,000 per year with a 2-year Benefit Period and a 90 day Waiting Period

Amount insured	Yearly = $(\$85,000 \times 75\%) = \$63,750$ Monthly = $\$63,750 \div 12 = \$5,312.50$
Premium Rate	= \$0.8852
Waiting Period factor	= 1.0
Your plan rating factor (PRF)	= 0.95
Annual cost	= $(\$63,750 \div 1,000) \times \text{rate of } \$0.8852 \times \text{Waiting Period Factor of } 1.0 \times \text{PRF of } 0.95$ = \$53.61
Monthly cost	= $\$53.61 \div 12$ = \$4.47

##### Female age 50, earning \$250,000 per year with a Benefit Period to age 65 and 90 day Waiting Period

Amount insured	= $(\$250,000 \times 75\%) \div 12 = \$15,625 \text{ per month}^3$ , reduced to \$12,000 per month (\$144,000 per year)
Premium Rate	= \$25.3153
Waiting Period factor	= 1.00
Your plan rating factor (PRF)	= 1.0
Annual cost	= $(\$144,000 \div 1,000) \times \text{rate of } 25.3153 \times \text{Waiting Period Factor of } 1.00 \times \text{PRF of } 1.0$ = \$3,645.40
Monthly cost	= $\$3,645.40 \div 12$ = \$303.78

### We're here to help

If you have any questions, call us on **1800 682 525**, Monday to Friday, 8am-7pm (AEDT/AEST). If you're calling from outside Australia, please call **+61 3 8306 0900**.

<sup>2</sup> Refer to your Mercer Super Welcome letter to find out what your PRF is or contact the Helpline for assistance.

<sup>3</sup> In this example the member works for a plan with an Automatic Acceptance Limit of \$12,000 for IP cover, so their monthly amount insured is restricted to \$12,000.

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